**OLANREWAJU KABIR OLADIPUPO**

**Address:** 13, Akinola Sholanke Street, Ajao Estate, Lagos State.

**Tel:** 07080188066

**E-mail:larrytopmost@gmail.com**

**PERSONAL DATA**

Sex: Male

State of Origin: Ogun State

Marital Status: Married

Nationality: Nigerian

**PERSONAL STATEMENT**

I am aspiring to develop a professional career in a goal minded organization through conscientious hard work, integrity and loyalty towards achieving the corporate goals and objectives. Willing and adaptable to new practices and procedures. Disciplined and able to manage multiple assignment while under pressure to meet tight deadlines. Pays attention to details and approach to work methodically.

**PERSONAL SKILLS**

Written and Verbal Communication Skills, Basic Computer Literacy, Microsoft Office, Database Skills, Business, Accounting, Digital Marketing, Target Market Analysis, Presentation Skills, ability to use Advanced Excel.

**EDUCATION QUALIFICATIONS AND CERTIFICATE**

Sept -Dec 2017 New Horizon Computer College, Lagos

Digital Marketing

2011 -2015 Olabisi Obasanjo University

B.Sc Business Administration (2nd Class Honor)

May-Oct 2010 Lagos City Computer College, Lagos

Advance Certificate In Information Technology Management

1999- 2003 Oke-ona Grammar School Abeokuta Ogun State

(SSCE & WASSC)

1991-1996 Estate Nursery and Primary, Isolo, Lagos

Primary School Leaving Testimonial.

**WORK**

**2020-2021 DMW LOVOL Engineering Ltd**

**Post Held: Marketer**

**Duties**

* Selling the company heavy equipment to construction company across Nigeria, I travel from state to state to introduce and sell the company product to prospective client.
* Analyzes and creates a plan for engaging the target market.

**2018-2020 Arabel Exclusive Nig Ltd**

**Post Held: Store Manager/Marketer**

**Duties**

* Planning and managing marketing campaigns.
* Finds ways to sell products in the face to face market and online through email marketing and whatapp.
* Analyzes and creates a plan for engaging the target market.
* Demonstrates superior time management skills and meets sales deadlines
* Dealing with customer queries and complaints.
* Overseeing pricing and stock control.
* Maximizing profitability and setting/meeting sales targets, including motivating staff to do so.
* Recruiting, interviewing, hiring, disciplining and firing staff at the store
* Evaluating staff based on performance-based metrics
* Providing payroll information by collecting time and attendance records.

**2017-2018** **Mustard Seed Micro Investment**

***Post Held: Field*  Marketer**

**Duties**

* Responsible for selling the company investment packages to wide range of client.
* Responding quickly to customer enquire made about their investment packages
* Quickly follow up on all potential leads
* Advertising premium package option to customers.
* Maintaining accurate and relevant customer administrative records.

**2016-2017 National Youth Service Corps (NYSC)**

**Onireke High School, Ibadan**

***Post Held:* Commerce Teacher**

**Duties**

* Teaching Senior Secondary School (SS2&3) Student on Commerce.
* Updating student attendance records and monitoring students’ academic progress.
* Maintain a tidy and orderly classroom.
* And other official functions as instructed by the Head of Department.

**PERSONAL INTEREST**

Reading, Travelling, Football.

**REFEREE**

Available on request.