

# UCHO AMBROSE

123 judges quarters extension makurdi,  
Benue State, Phone : 2347034595280

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## EDUCATION

### Bsc Sociology, Benue State University

6TH JULY 2011, GPA 3.23

### Virtual Assistant, African Leadership Academy

12th June 2022

### Digital Skills Training, Sanstanz consulting Ltd, Nigeria

17th February, 2020

## TECHNICAL SKILLS

- Exceed sales goals month on month.
- Upsell customers through the recommendation of products that meet their special needs.
- Enhance customer experience by providing quality assistance and in-depth product knowledge
- Educate customer on up and coming products
- Team worker who is able to adopt in highly dynamic and changing situation in the office

## SUMMARY

Highly self motivated salesman with over 8 years of achieved professional experience in mass market banking. Customer engagement, customer relationship management and digital champion i have track record of boosting sales by more than 10% month on month, highly innovative and creative, excellent at conducting in-depth market research, creating innovative market campaign and providing brand management insight, I am a product manager, written over 20 different business product for different companies, I have passion for branding and rebranding of products and services to increase company's profitability by 20 to 30%.

## WORK EXPERIENCE

**Personal banking(Marketing)** 2022 - PRESENT  
United Bank for Africa, Makurdi

customer relationship management, account opening and bvn enrollment, Customer engagement, digital champion, deposit mobilization, conducting in-depth market research for new business. Within 2 years i have acquired over 3000 new customers with a deposit base of over 150 million

**Personal banking(Marketing)** 2018  
Access Bank Plc , Makurdi

customer relationship management, account opening and bvn enrollment, Customer engagement, digital champion, deposit mobilization, conducting in-depth market research for new business. Within 2 years i have acquired over 3700 new customers with a deposit base of over 60 million

**Procurement/Sales Officer** 2014  
Ali Muhammed cereals enterprise, Gboko

Procurement of rice, soybeans, beniseed and maize from bush market to the warehouse, transportation, stock recording and sales, customer relationship management, Customer engagement, conducting in-depth market research for new business. Within 4 years of work, i increased my company procurement from 40% to 70%, i reduced my company procurement and transportation expenses from 25% to 15% and many more achievement

### Audit trainee

**JNO & CO Firm of Chartered Accountants** 2007

Audit of income and expenditure accounts, summary of income and expenditure accounts, vouch of cash receipt and bank statement reconciliation

## REFEREE

**Mrs Tsuwa Emmanuella A**  
**2347036225090**

**Solicitor/Advocate of the supreme court, Nigeria**